

# Local Market Update for March 2014

A Research Tool Provided by San Diego Association of REALTORS®

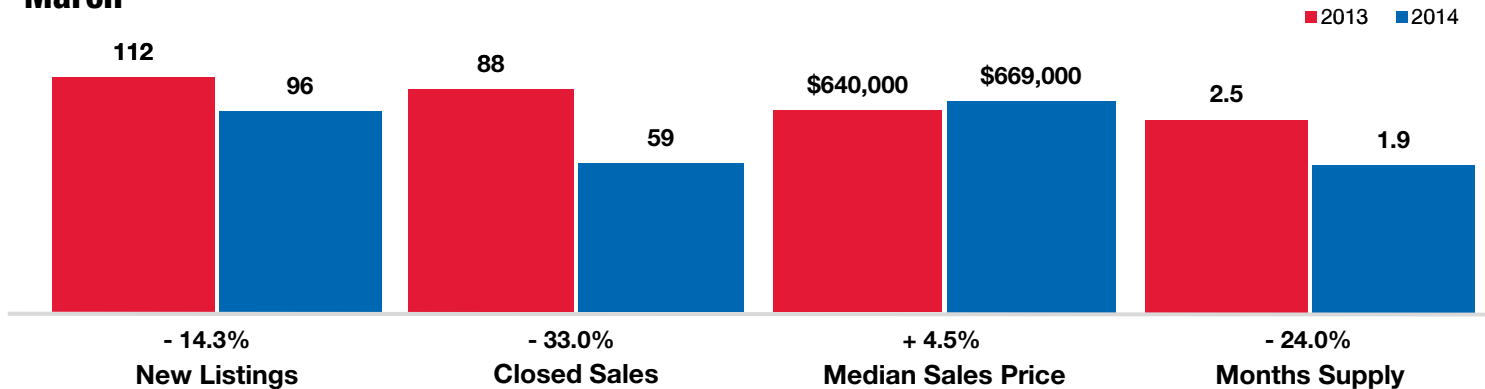
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Key Metrics	March			Year to Date		
	2013	2014	Percent Change	Thru 03-2013	Thru 03-2014	Percent Change
New Listings	112	96	- 14.3%	304	287	- 5.6%
Pending Sales	85	81	- 4.7%	238	205	- 13.9%
Closed Sales	88	59	- 33.0%	200	158	- 21.0%
Median Sales Price*	\$640,000	\$669,000	+ 4.5%	\$597,000	\$655,000	+ 9.7%
Percent of Original List Price Received*	97.5%	98.0%	+ 0.5%	97.8%	97.4%	- 0.4%
Days on Market Until Sale	64	37	- 42.2%	67	47	- 29.9%
Inventory of Homes for Sale	187	140	- 25.1%	--	--	--
Months Supply of Inventory	2.5	1.9	- 24.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

