

Local Market Update for March 2014

A Research Tool Provided by San Diego Association of REALTORS®

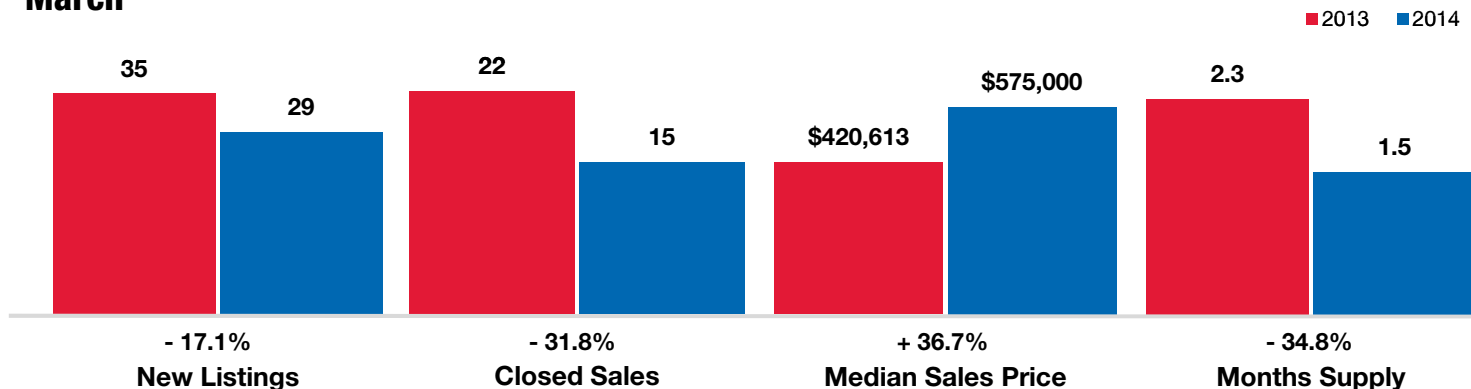
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Key Metrics	March			Year to Date		
	2013	2014	Percent Change	Thru 03-2013	Thru 03-2014	Percent Change
New Listings	35	29	- 17.1%	83	80	- 3.6%
Pending Sales	31	17	- 45.2%	67	62	- 7.5%
Closed Sales	22	15	- 31.8%	59	50	- 15.3%
Median Sales Price*	\$420,613	\$575,000	+ 36.7%	\$425,000	\$544,500	+ 28.1%
Percent of Original List Price Received*	98.8%	99.3%	+ 0.5%	98.8%	98.4%	- 0.4%
Days on Market Until Sale	53	35	- 34.0%	69	52	- 24.6%
Inventory of Homes for Sale	49	33	- 32.7%	--	--	--
Months Supply of Inventory	2.3	1.5	- 34.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

