

Local Market Update for March 2014

A Research Tool Provided by San Diego Association of REALTORS®

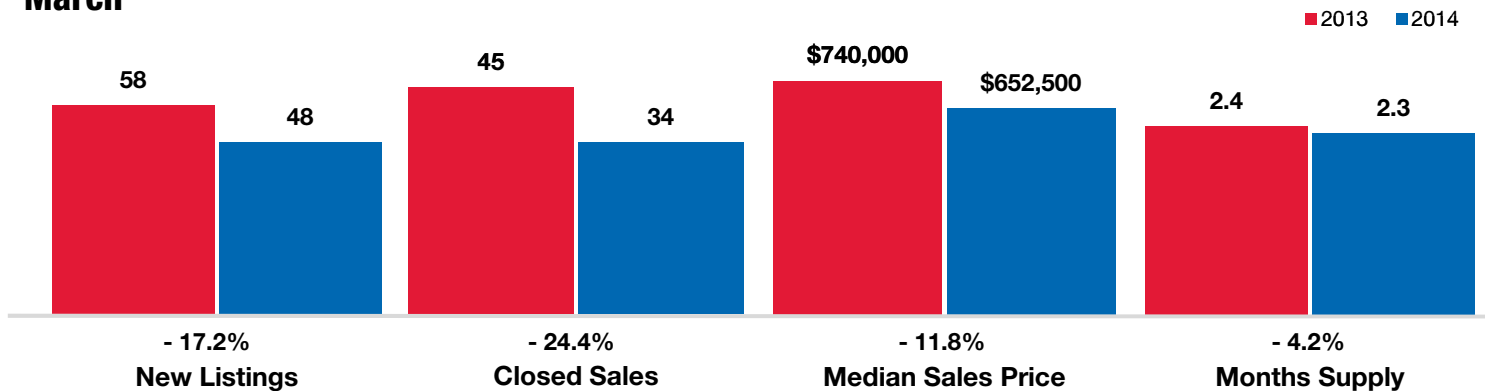
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Key Metrics	March			Year to Date		
	2013	2014	Percent Change	Thru 03-2013	Thru 03-2014	Percent Change
New Listings	58	48	- 17.2%	163	149	- 8.6%
Pending Sales	41	38	- 7.3%	117	104	- 11.1%
Closed Sales	45	34	- 24.4%	97	80	- 17.5%
Median Sales Price*	\$740,000	\$652,500	- 11.8%	\$650,000	\$632,000	- 2.8%
Percent of Original List Price Received*	97.2%	96.5%	- 0.7%	96.2%	96.1%	- 0.1%
Days on Market Until Sale	40	39	- 2.5%	46	46	0.0%
Inventory of Homes for Sale	92	79	- 14.1%	--	--	--
Months Supply of Inventory	2.4	2.3	- 4.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

